

# 3Q 2020 Financial Results

## **A. Operating Revenues**



## 1. Passenger revenue

Revenue from air transportation, as well as revenue associated with AAdvantage mileage credit redemptions and ancillary fees

## 2. Cargo revenue

Revenue from transporting mail and freight



## 3. Other revenue

Includes the AAdvantage affinity card program and other partners and airport lounges

\$3.2<sub>B</sub>

A. Total **Operating Revenues** 

## **B.** Operating Expenses



\$2.7в

\$453<sub>M</sub>



\$914<sub>M</sub>



7. Maintenance

The cost to maintain our fleet

expenses

## \$367m

8. Other rent and landing fees

Rent for airport facilities and landing fees

**B. Total** 

\$-2.9в

-\$224m

-\$3.1<sub>B</sub>

\$817m

-\$540<sub>M</sub>

\$6в

4. Salaries, wages and benefits Pay and benefits

5. Fuel and related taxes

Jet fuel and associated taxes



Cost of regional wholly owned and

contract carriers, including fuel and

6. Regional expenses





**Operating Expenses** 

9. Depreciation and amortization

\$ \$498m

The cost of using aircraft, spare parts and ground equipment that is expensed over the life of the asset

10. Selling expenses

\$ \$70m

Credit card fees, global distribution system fees, commissions and advertising

## 11. Aircraft rent

The cost of leasing aircraft

⋙ \$336m

### 12. Special items, net Includes a credit for PSP financial assistance offset in

part by charges associated with certain team member voluntary early outs and furloughs as well as charges related to retiring Airbus A330-200 aircraft

## 13. Other expenses

Includes costs such as crew hotels, catering and ground handling

C. Total Operating Loss (A - B)

D. Total Nonoperating Expenses, Net

Includes items such as interest expense and income, pension and other post-retirement benefit plan income and costs. Also includes \$21 million in net special credits primarily related to mark-to-market net unrealized gains associated with certain equity investments.

E. Pre-tax Loss (C + D)

F. Subtract: Total Pre-tax Net Special Items

Includes \$295 million of mainline operating net special credits (No. 12), \$224 million of regional operating net special credits (No. 6) and \$21 million of nonoperating net special credits (D).

-\$3.6в \*G. Pre-tax Loss, Excluding Net Special Items (E + F)

\*H. Income Tax Benefit (G x 22%)

We recorded a benefit for income taxes at an effective rate of approximately 22%, which was substantially noncash.

## \*I. Net Loss, Excluding Net Special Items (G + H)

J. GAAP Net Loss

(or -\$4.71 per diluted share)

\*We use pre-tax loss and net loss excluding net special items (non-GAAP financial measures) to evaluate the company's current operating performance and to allow for period-to-period comparisons. As net special items may vary from period to period in nature and amount, the adjustment to exclude net special items allows management an additional tool to understand the company's core operating performance. We believe these non-GAAP financial measures may also provide useful information to investors and others. These non-GAAP measures may not be comparable to similarly titled non-GAAP measures of other companies and should be considered in addition to, and not as a substitute for or superior to, any measure of performance, cash flow or liquidity prepared in accordance with GAAP.

<sup>1</sup>Reconciliation to GAAP Net Loss:

E. Pre-tax Loss

-\$31R \$0.7B

K. Income Tax Benefit (Ex 22%)

J. GAAP Net Loss (E + K)

-\$2.4B

Note: Amounts may not recalculate due to rounding